

## Business & Sales Training Schedule August - December 2011

(Please check back for class additions and possible schedule changes throughout the year.)

**NOW YOU MAY SELF-REGISTER FOR CLASSES - INSTANTLY!**  
SIMPLY LOG ON TO [www.hvacls.com](http://www.hvacls.com), ENTER YOUR HVAC LS ID AND PASSWORD, CLICK ON THE CLASSES LINK,  
AND REGISTER IMMEDIATELY FOR ANY BUSINESS OR TECHNICAL CLASS LISTED.  
(IF YOUR CLASS IS FULL, YOU'LL BE PROMPTED TO BE PLACED ON A WAIT LIST AND NOTIFIED IF/WHEN A SEAT BECOMES AVAILABLE.)

PLEASE CONTACT US AT THE NUMBER BELOW IF YOU DON'T HAVE A USER ID AND PASSWORD TO REGISTER FOR THESE CLASSES ONLINE. WE'LL GIVE YOU ONE SPECIFICALLY FOR CLASS REGISTRATIONS - AT NO CHARGE!

*Note: This bulletin is accurate as of the publication date, June 22, 2011.*

*Class schedules are subject to change at any time.*

*For the most up-to-date class listings, please contact us at 1-800-654-3283, Option 2.*

August '11			
Build A Salesperson	Richardson, Texas (Corporate Office) & Online	08/29 - 9/23	\$4,500
September '11			
Master Selling	Brampton, Ontario, Canada	09/06 - 9/08	\$1,199
Master Selling	Chicago, IL	09/20 - 9/22	\$1,199
Build A Salesperson	Richardson, Texas (Corporate Office) & Online	09/26 - 10/21	\$4,500
Master Selling	Richmond, VA	09/27 - 9/29	\$1,199
October '11			
Master Selling	Salt Lake City, UT	10/11 - 10/13	\$1,199
Master Selling	Philadelphia, PA	10/18 - 10/20	\$1,199
Master Selling	Atlanta, GA	10/18 - 10/20	\$1,199
Build A Salesperson	Richardson, Texas (Corporate Office) & Online	10/24 - 11/18	\$4,500
Master Selling	Miami, FL	10/25 - 10/27	\$1,199
November '11			
Master Selling	Dallas, TX	11/01 - 11/03	\$1,199
Master Selling	Los Angeles, CA	11/01 - 11/03	\$1,199
December '11			
Master Selling	Houston, TX	12/06 - 12/08	\$1,199